



**INTERIM REPORT 2012**

*Arts* Group

Arts Optical International Holdings Limited  
(Incorporated in Bermuda with limited liability) Stock Code : 1120

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## CORPORATE INFORMATION

### **Board of directors**

#### *Executive directors*

NG Hoi Ying, Michael  
 NG Kim Ying  
 LEE Wai Chung

#### *Independent non-executive directors*

WONG Chi Wai  
 CHUNG Hil Lan Eric  
 LAM Yu Lung

### **Company secretary**

LEE Wai Chung

### **Auditor**

Deloitte Touche Tohmatsu

### **Legal advisers**

Latham & Watkins  
 Conyers Dill & Pearman

### **Registered office**

Clarendon House  
 2 Church Street  
 Hamilton HM 11  
 Bermuda

### **Website**

[www.artsgroup.com](http://www.artsgroup.com)

### **Head office and principal place of business in Hong Kong**

Unit 308, 3rd Floor, Sunbeam Centre  
 27 Shing Yip Street, Kwun Tong  
 Kowloon, Hong Kong

### **Principal share registrar**

HSBC Securities Services (Bermuda) Limited  
 6 Front Street  
 Hamilton HM 11  
 Bermuda

### **Hong Kong branch share registrar**

Tricor Secretaries Limited  
 26/F., Tesbury Centre  
 28 Queen's Road East  
 Hong Kong

### **Principal bankers**

Australia and New Zealand Banking Group Limited  
 Hong Kong Branch  
 Bank of China (Hong Kong) Limited  
 China Construction Bank (Asia) Corporation Limited  
 Chong Hing Bank Limited  
 Dah Sing Bank, Limited  
 Hang Seng Bank Limited  
 Standard Chartered Bank (Hong Kong) Limited  
 The Bank of East Asia, Limited

## MANAGEMENT DISCUSSION AND ANALYSIS

### **BUSINESS REVIEW**

#### **Profitability analysis**

The Group's consolidated revenue decreased by 4% to HK\$729.0 million (2011: HK\$763.0 million) in the six months ended 30th June, 2012. Both the profit attributable to owners of the Company and basic earnings per share decreased by 57% to HK\$27.5 million and 7.2 HK cents respectively in the period under review (2011: HK\$64.0 million and 16.7 HK cents respectively).

2012 is the most challenging and difficult year the Group has faced since the listing of the Company in 1996. The Board issued a "Profit Warning" announcement on 30th May, 2012. The significant decline in the profitability of the Group was principally attributable to various factors, including (i) the increase in labour costs after the statutory minimum wage in Shenzhen, where the Group's manufacturing facilities were located, increased by 20% in April 2011 and 14% in February 2012; and (ii) the appreciation of Renminbi against both United States ("US") dollar and Hong Kong dollar by around 3% in the first six months of 2012 as compared with the corresponding period of 2011. Accordingly, the gross profit ratio (being the ratio of gross profit to revenue) of the Group dropped by 3.8% from 22.4% for the first six months in 2011 to 18.6% for the period under review. Although the Group managed to keep the total expenses-to-revenue ratio (being the ratio of the total of distribution and selling expenses, administrative expenses, other expenses and finance costs to revenue) stable at around 15.4% (2011: 15.1%), the net profit ratio (being the ratio of profit attributable to owners of the Company to revenue) still decreased by 4.6% from 8.4% for the first half of 2011 to 3.8% for the period under review.

#### **Original design manufacturing (ODM) division**

The market began to slow down in mid-2011 amid concerns over the spread of the European sovereign debt crisis and double-dip recession in the US and remained soft in the first half of 2012. Sales to ODM customers decreased by 5% from HK\$693.9 million in the first six months of 2011 to HK\$657.9 million in the first six months of 2012. Sales to Europe, the US, Asia and other regions accounted for 67%, 28%, 3% and 2% respectively of the sales of this division in the first half of 2012 (2011: 56%, 39%, 4% and 1% respectively). The higher proportion of sales to European customers reflected the trend of market dominance by the biggest Italian market players that had extensive global distribution or retailing networks.

Sales of prescription frames, sunglasses and spare parts accounted for 49%, 49% and 2% respectively of the revenue of this division during the period under review (2011: 56%, 43% and 1% respectively).

## MANAGEMENT DISCUSSION AND ANALYSIS

### **Distribution and retailing divisions**

Despite the extremely challenging market sentiment, the distribution division still reported a modest revenue growth of 3% in the period under review. Revenue generated by the distribution division increased from HK\$67.0 million in the first half of 2011 to HK\$69.0 million in the first half of 2012. The Group discontinued two licensed brands and introduced two new house brands, **C E O · V** and **BOXX**, in 2012. Sales to Europe, Asia and other regions accounted for 54%, 23% and 23% respectively of the revenue of the distribution division in the first six months of 2012 (2011: 51%, 28% and 21% respectively).

Although the Group closed one shop during the period under review, revenue of the retailing division remained relatively flat at HK\$2.1 million (2011: HK\$2.1 million). The Group operated two shops as at 30th June, 2012 (30th June, 2011: three shops).

### **Financial position and liquidity**

#### *Cash Flows*

Despite the significant decline in the profitability of the Group in the period under review, the Group's operating activities continued to generate a healthy net cash inflow of HK\$97.8 million (2011: HK\$100.8 million). Capital expenditure increased significantly from HK\$53.1 million in the first six months of 2011 to HK\$136.2 million in the period under review as the Group completed the acquisition of its new office in Hong Kong with a total cost of HK\$99.0 million which was financed by the Group's internal resources and a bank loan of HK\$47.6 million. A dividend payment of HK\$24.9 million was made (2011: HK\$26.9 million). Accordingly, the net cash position of the Group (being the total of short-term bank deposits as well as bank balances and cash less bank borrowings) decreased from HK\$215.7 million as at 31st December, 2011 to HK\$152.8 million as at 30th June, 2012.

#### *Working Capital Management*

The Group had taken appropriate action to scale down its production volume since the softening of the exports market in mid-2011. Inventory balances as at 30th June, 2012 declined by 2% and 6% as compared with the balances as at 31st December, 2011 and 30th June, 2011 respectively. Inventory turnover period (being the ratio of inventory balances to cost of sales) decreased accordingly from 64 days in the first half of 2011 to 60 days in the first half of 2012. Debtors turnover period (being the ratio of the total of trade debtors and bills receivable to revenue) increased from 92 days to 98 days as there was a general slow down in payment by the customers amid the sluggish economy. The current ratio (being the ratio of total current assets to total current liabilities) of the Group decreased from 2.6 to 1.0 as at 31st December, 2011 to 2.3 to 1.0 as at 30th June, 2012, principally as a result of the reduction in net cash position.

## MANAGEMENT DISCUSSION AND ANALYSIS

### *Gearing Position*

The Group continued to keep a low gearing position throughout the first six months of 2012. The debt-to-equity ratio (expressed as a percentage of total non-current liabilities over equity attributable to owners of the Company) declined slightly from 0.7% as at 31st December, 2011 to 0.6% as at 30th June, 2012. The non-current liabilities of the Group comprised only deferred taxation which amounted to HK\$7.3 million as at 30th June, 2012 (31st December, 2011: HK\$8.9 million).

### *Net Book Value*

The Company had 383,650,000 shares in issue as at both 30th June, 2012 and 31st December, 2011 with equity attributable to owners of the Company amounting to HK\$1,251.7 million and HK\$1,259.3 million as at 30th June, 2012 and 31st December, 2011 respectively. Net book value per share (being the equity attributable to owners of the Company divided by the total number of shares in issue) as at 30th June, 2012 was HK\$3.26 (31st December, 2011: HK\$3.28).

### *Foreign Currency Exposure*

The Group was exposed to the fluctuation of Renminbi against both US dollar and Hong Kong dollar. Save as above, the Group had limited exposure to foreign exchange rate fluctuations as most of its transactions were conducted in either US dollars, Hong Kong dollars or Renminbi and exchange rate movements between the US dollar and the Hong Kong dollar were relatively stable during the period under review.

### *Contingent Liabilities*

Details of contingent liabilities are set out in note 15 to the condensed consolidated financial statements.

## **PROSPECTS**

The Group does not expect any significant rebound of market demand for its products in the second half of 2012 as consumer confidence remains fragile. The management continues to put strenuous efforts on exploring exports markets and implementing appropriate measures to enhance the flexibility and productivity of its manufacturing operations. Order book remains stable at about three months of sales orders.

## MANAGEMENT DISCUSSION AND ANALYSIS

On the cost sides, although there are signs that the pace of appreciation of Renminbi is abating in recent months, the trend of double digit increases in labour wages in mainland China will continue in the next few years, putting the gross margin of the Group under severe pressure. Although the Group has agreed with its customers on price adjustments to its products, the impact will be modest and reflected gradually from the fourth quarter of this year. The factory relocation plans to Pingdi Town, Shenzhen City and Heyuan City are being implemented in phases to minimize any impact on the operations of the Group.

The launching of two house brands, **C E O · V** and **BOXX**, has generated encouraging results. The Group will continue to invest in its distribution division as sales of house brand products carry higher profit margins and render greater control on the supply chain over the long term to the Group. Contribution from the retailing division is expected to be limited in 2012 as there will not be any significant change in its operating scale.

### **EMPLOYEE AND REMUNERATION POLICIES**

As at 30th June, 2012, the Group employed approximately 11,000 (31st December, 2011: 10,500) full time staff in mainland China, Hong Kong and Europe. The Group remunerates its employees based on their performance, experience, qualifications and prevailing market salaries while performance bonuses are granted on a discretionary basis after considering individual performance and the operating results of the Group. Other employee benefits include insurance and medical coverage, subsidised educational and training programmes, provident fund schemes as well as a share option scheme.

**Ng Hoi Ying, Michael**

*Chairman*

Hong Kong, 30th August, 2012

## REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

**TO THE BOARD OF DIRECTORS OF  
ARTS OPTICAL INTERNATIONAL HOLDINGS LIMITED**

雅視光學集團有限公司

*(incorporated in Bermuda with limited liability)***Introduction**

We have reviewed the condensed consolidated financial statements of Arts Optical International Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 8 to 22, which comprise the condensed consolidated statement of financial position as of 30th June, 2012 and the related condensed consolidated statement of comprehensive income, statement of changes in equity and statement of cash flows for the six-month period then ended, and certain explanatory notes. The Main Board Listing Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited require the preparation of a report on interim financial information to be in compliance with the relevant provisions thereof and Hong Kong Accounting Standard 34 "Interim Financial Reporting" ("HKAS 34") issued by the Hong Kong Institute of Certified Public Accountants. The directors of the Company are responsible for the preparation and presentation of these condensed consolidated financial statements in accordance with HKAS 34. Our responsibility is to express a conclusion on these condensed consolidated financial statements based on our review, and to report our conclusion solely to you, as a body, in accordance with our agreed terms of engagement, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

**Scope of Review**

We conducted our review in accordance with Hong Kong Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. A review of these condensed consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Hong Kong Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated financial statements are not prepared, in all material respects, in accordance with HKAS 34.

**Deloitte Touche Tohmatsu**  
*Certified Public Accountants*  
Hong Kong

30th August, 2012

## CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the six months ended 30th June, 2012

	Notes	Six months ended	
		30.6.2012 HK\$'000 (unaudited)	30.6.2011 HK\$'000 (unaudited)
Revenue	3	729,025	763,038
Cost of sales		(593,196)	(591,995)
Gross profit		135,829	171,043
Other income		7,538	9,084
Other gains and losses		381	3,676
Distribution and selling expenses		(10,935)	(16,911)
Administrative expenses		(100,293)	(97,879)
Other expenses		(557)	(412)
Finance costs	4	(301)	(144)
Profit before tax		31,662	68,457
Income tax expense	5	(3,033)	(4,109)
Profit for the period	6	28,629	64,348
Other comprehensive (expense) income:			
Exchange differences arising on translation of foreign operations		(10,086)	9,772
Total comprehensive income for the period		18,543	74,120
Profit for the period attributable to:			
Owners of the Company		27,499	63,978
Non-controlling interests		1,130	370
		28,629	64,348
Total comprehensive income attributable to:			
Owners of the Company		17,413	73,746
Non-controlling interests		1,130	374
		18,543	74,120
Earnings per share	8		
– Basic		7.2 HK cents	16.7 HK cents

## CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

At 30th June, 2012

	<i>Notes</i>	<b>30.6.2012</b> <i>HK\$'000</i> <b>(unaudited)</b>	31.12.2011 <i>HK\$'000</i> <b>(audited)</b>
<b>Non-current Assets</b>			
Property, plant and equipment	9	<b>712,452</b>	605,370
Prepaid lease payments		<b>65,032</b>	53,927
Deposits paid for acquisition of property, plant and equipment		<b>18,034</b>	55,940
Intangible assets		<b>4,680</b>	4,680
Loan receivable	10	<b>4,500</b>	5,631
Available-for-sale investments		<b>5,858</b>	5,858
Deferred tax assets		<b>200</b>	200
		<b>810,756</b>	731,606
<b>Current Assets</b>			
Inventories		<b>194,436</b>	197,555
Debtors, deposits and prepayments	11	<b>397,909</b>	437,435
Loan receivable	10	<b>2,250</b>	2,253
Prepaid lease payments		<b>1,550</b>	1,384
Tax recoverable		<b>79</b>	2,226
Short-term bank deposits		<b>91,433</b>	93,055
Bank balances and cash		<b>119,232</b>	138,501
		<b>806,889</b>	872,409
<b>Current Liabilities</b>			
Creditors and accrued charges	12	<b>293,228</b>	315,467
Bank borrowings	13	<b>57,900</b>	15,833
Tax liabilities		<b>2,455</b>	38
		<b>353,583</b>	331,338
<b>Net Current Assets</b>		<b>453,306</b>	541,071
<b>Total Assets less Current Liabilities</b>		<b>1,264,062</b>	1,272,677
<b>Capital and Reserves</b>			
Share capital		<b>38,365</b>	38,365
Reserves		<b>1,213,376</b>	1,220,900
Equity attributable to owners of the Company		<b>1,251,741</b>	1,259,265
Non-controlling interests		<b>5,006</b>	4,484
<b>Total Equity</b>		<b>1,256,747</b>	1,263,749
<b>Non-current Liabilities</b>			
Deferred tax liabilities		<b>7,315</b>	8,928
		<b>1,264,062</b>	1,272,677

## CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six months ended 30th June, 2012

	Attributable to owners of the Company						Total	Non-controlling interests	Total
	Share capital	Share premium	Special reserve	Other reserve	Exchange reserve	Retained profits			
	HK\$'000	HK\$'000	HK\$'000 (Note a)	HK\$'000 (Note b)	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
At 1st January, 2011 (audited)	38,365	113,950	(3,269)	-	90,761	932,487	1,172,294	4,407	1,176,701
Profit for the period	-	-	-	-	-	63,978	63,978	370	64,348
Exchange differences arising on translation of foreign operations	-	-	-	-	9,768	-	9,768	4	9,772
Total comprehensive income for the period	-	-	-	-	9,768	63,978	73,746	374	74,120
Dividend paid (note 7)	-	-	-	-	-	(26,855)	(26,855)	-	(26,855)
At 30th June, 2011 (unaudited)	38,365	113,950	(3,269)	-	100,529	969,610	1,219,185	4,781	1,223,966
At 1st January, 2012 (audited)	38,365	113,950	(3,269)	680	116,632	992,907	1,259,265	4,484	1,263,749
Profit for the period	-	-	-	-	-	27,499	27,499	1,130	28,629
Exchange differences arising on translation of foreign operations	-	-	-	-	(10,086)	-	(10,086)	-	(10,086)
Total comprehensive income for the period	-	-	-	-	(10,086)	27,499	17,413	1,130	18,543
Dividend paid (note 7)	-	-	-	-	-	(24,937)	(24,937)	-	(24,937)
Dividends paid to non-controlling shareholders of a subsidiary	-	-	-	-	-	-	-	(608)	(608)
At 30th June, 2012 (unaudited)	38,365	113,950	(3,269)	680	106,546	995,469	1,251,741	5,006	1,256,747

### Notes:

- (a) Special reserve represents the difference between the nominal amount of the share capital issued by the Company and the aggregate of the nominal amount of the issued share capital and the surplus account of Allied Power Inc. pursuant to the group reorganisation in 1996.
- (b) Other reserve arose from the acquisition of additional interest in a subsidiary from non-controlling interests and the disposal of partial interest in a subsidiary to non-controlling interests without losing control.

## CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

For the six months ended 30th June, 2012

	Six months ended	
	30.6.2012 HK\$'000 (unaudited)	30.6.2011 HK\$'000 (unaudited)
NET CASH FROM OPERATING ACTIVITIES	97,836	100,795
INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(105,339)	(36,968)
Deposits paid for acquisition of property, plant and equipment	(18,034)	(16,099)
Addition to prepaid lease payments	(12,815)	–
Proceeds from disposal of property, plant and equipment	174	–
Dividend received from available-for-sale investments	–	371
Interest received	941	676
Repayment of loan receivable	1,134	1,167
NET CASH USED IN INVESTING ACTIVITIES	(133,939)	(50,853)
FINANCING ACTIVITIES		
Dividend paid to owners of the Company	(24,937)	(26,855)
Dividends paid to non-controlling shareholders of a subsidiary	(608)	–
Interest paid	(301)	(144)
New bank borrowings raised	47,630	–
Repayment of bank borrowings	(5,563)	(5,000)
NET CASH FROM (USED IN) FINANCING ACTIVITIES	16,221	(31,999)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(19,882)	17,943
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	231,556	265,450
Effect of foreign exchange rate changes	(1,009)	2,744
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD	210,665	286,137
ANALYSIS OF THE BALANCE OF CASH AND CASH EQUIVALENTS		
Short-term bank deposits	91,433	141,073
Bank balances and cash	119,232	145,064
	210,665	286,137

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### **1. BASIS OF PREPARATION**

The condensed consolidated financial statements have been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") as well as with the applicable disclosure requirements of Appendix 16 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

### **2. PRINCIPAL ACCOUNTING POLICIES**

The condensed consolidated financial statements have been prepared on the historical cost basis.

The accounting policies and methods of computation used in the condensed consolidated financial statements are consistent with those followed in the preparation of the Group's annual financial statements for the year ended 31st December, 2011.

In the current interim period, the Group has applied, for the first time, the following amendments to Hong Kong Financial Reporting Standards ("HKFRSs") issued by the HKICPA.

Amendments to HKFRS 7	Financial Instruments: Disclosures – Transfers of Financial Assets
Amendments to HKAS 12	Deferred Tax: Recovery of Underlying Assets

The application of the above amendments to HKFRSs in the current interim period has had no material effect on the amounts reported in these condensed consolidated financial statements and/or disclosures set out in these condensed consolidated financial statements.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 3. SEGMENT INFORMATION

The information reported to the executive directors, being the chief operating decision maker, for the purposes of resource allocation and assessment of performance is focused on geographical markets, based on the location of customers. Thus, the Group is currently organised into four segments which are sales of optical products to customers located in Europe, the United States, Asia and other regions.

#### Segment revenues and results

The following is an analysis of the Group's revenue and results by reportable and operating segment for the period under review:

*For the six months ended 30th June, 2012*

	Europe HK\$'000	United States HK\$'000	Asia HK\$'000	Other regions HK\$'000	Consolidated HK\$'000
<i>Revenue</i>					
External sales	477,491	187,218	40,386	23,930	729,025
<i>Result</i>					
Segment profit	33,078	12,778	6,043	2,211	54,110
Unallocated income					123
Unallocated corporate expenses					(23,211)
Interest income on bank deposits					941
Finance costs					(301)
Profit before tax					31,662

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 3. SEGMENT INFORMATION (continued)

#### Segment revenues and results (continued)

For the six months ended 30th June, 2011

	Europe HK\$'000	United States HK\$'000	Asia HK\$'000	Other regions HK\$'000	Consolidated HK\$'000
<i>Revenue</i>					
External sales	420,463	273,247	48,529	20,799	763,038
<i>Result</i>					
Segment profit	46,268	31,043	7,550	1,887	86,748
Unallocated income					564
Unallocated corporate expenses					(19,387)
Interest income on bank deposits					676
Finance costs					(144)
Profit before tax					68,457

Segment profit represents the profit before tax earned by each segment without allocation of central administration costs, directors' emoluments, investment income, royalty income and finance costs. This is the measure reported to the chief operating decision maker for the purposes of resource allocation and performance assessment.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

**4. FINANCE COSTS**

	Six months ended	
	30.6.2012 HK\$'000	30.6.2011 HK\$'000
Interest on bank borrowings wholly repayable within five years	91	144
Interest on bank borrowings wholly repayable after five years	210	–
	<b>301</b>	<b>144</b>

**5. INCOME TAX EXPENSE**

	Six months ended	
	30.6.2012 HK\$'000	30.6.2011 HK\$'000
The charge comprises:		
Hong Kong Profits Tax		
– Current year	4,582	7,896
The People's Republic of China (the "PRC")		
Enterprise Income Tax		
– Current year	44	44
– Underprovision in respect of prior year	20	30
Deferred taxation		
– Current year	(1,613)	(3,861)
	<b>3,033</b>	<b>4,109</b>

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 5. INCOME TAX EXPENSE (continued)

Hong Kong Profits Tax is recognised based on the management's best estimate of the weighted average annual income tax rate expected for the full financial year. The estimated average annual tax rate is 16.5% for both periods under review.

PRC Enterprise Income Tax is calculated at the applicable rates in accordance with the relevant laws and regulations in the PRC.

In relation to 50:50 appointment basis, a portion of the Group's profits is deemed neither arises in, nor is derived from, Hong Kong. Accordingly, that portion of the Group's profit is not subject to Hong Kong Profits Tax. Further, in the opinion of the directors of the Company ("Directors"), that portion of the Group's profit is not subject to taxation in any other jurisdiction in which the Group operates for both periods.

### 6. PROFIT FOR THE PERIOD

	Six months ended	
	30.6.2012 HK\$'000	30.6.2011 HK\$'000
Profit for the period has been arrived at after charging (crediting):		
Cost of inventories recognised as an expense	593,196	591,995
Depreciation of property, plant and equipment	47,592	49,012
(Gain) loss on disposal of property, plant and equipment	(123)	23
Net foreign exchange gains (included in other gains and losses)	(258)	(3,699)
Release of prepaid lease payments	736	640
Allowance for doubtful debts, net (included in distribution and selling expenses)	1,751	5,330

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 7. DIVIDENDS

	Six months ended	
	30.6.2012 HK\$'000	30.6.2011 HK\$'000
Final dividend paid of 6.5 HK cents in respect of 2011 (2011: 7.0 HK cents in respect of 2010) per share	<b>24,937</b>	26,855

An interim dividend of 4.0 HK cents in respect of 2012 (2011: 6.5 HK cents) per share amounting to a total of HK\$15,346,000 (2011: HK\$24,937,000) has been declared by the board of Directors on 30th August, 2012.

### 8. EARNINGS PER SHARE

The calculation of the basic earnings per share attributable to the ordinary equity holders of the Company is based on the following data:

	Six months ended	
	30.6.2012 HK\$'000	30.6.2011 HK\$'000
Earnings for the purpose of basic earnings per share	<b>27,499</b>	63,978
	<i>Number of shares</i>	
Number of shares in issue for the purpose of basic earnings per share	<b>383,650,000</b>	383,650,000

No diluted earnings per share have been presented as there were no potential ordinary shares in issue for both periods.

### 9. PROPERTY, PLANT AND EQUIPMENT

During the period, the Group acquired property, plant and equipment of approximately HK\$161,279,000 (six months ended 30th June, 2011: HK\$40,316,000) which is mainly leasehold land and buildings.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 10. LOAN RECEIVABLE

The loan receivable is granted to a corporate customer. The amount carries fixed interest rate at 5% per annum. The management considers the exposure to credit risk is insignificant as the amount is secured by all assets held by the corporate customer. The Group is not permitted to sell or repledge the collateral in the absence of default by the borrower. Repayments have been made by this corporate customer in accordance with the loan agreement.

### 11. DEBTORS, DEPOSITS AND PREPAYMENTS

The Group has a policy of allowing a credit period of 30 days to 120 days to its trade debtors.

Included in the Group's debtors, deposits and prepayments are trade debtors and bills receivable of HK\$387,257,000 and HK\$3,139,000 respectively (31st December, 2011: HK\$427,384,000 and HK\$5,288,000 respectively). The following is an aged analysis of trade debtors net of allowance for doubtful debts presented based on the invoice date at the end of the reporting period.

	<b>30.6.2012</b> <i>HK\$'000</i>	31.12.2011 <i>HK\$'000</i>
0 – 90 days	<b>307,118</b>	328,348
91 – 180 days	<b>78,773</b>	97,912
More than 180 days	<b>1,366</b>	1,124
	<b>387,257</b>	427,384

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 11. DEBTORS, DEPOSITS AND PREPAYMENTS (continued)

The following is an aged analysis of bills receivable presented based on the invoice date at the end of the reporting period.

	<b>30.6.2012</b> <i>HK\$'000</i>	31.12.2011 <i>HK\$'000</i>
0 – 90 days	<b>2,877</b>	5,263
91 – 180 days	<b>262</b>	25
	<b>3,139</b>	5,288

### 12. CREDITORS AND ACCRUED CHARGES

Included in the Group's creditors and accrued charges are trade creditors of HK\$165,067,000 (31st December, 2011: HK\$157,092,000). The following is an aged analysis of trade creditors presented based on the invoice date at the end of the reporting period.

	<b>30.6.2012</b> <i>HK\$'000</i>	31.12.2011 <i>HK\$'000</i>
0 – 60 days	<b>112,672</b>	102,830
61 – 120 days	<b>48,415</b>	52,540
More than 120 days	<b>3,980</b>	1,722
	<b>165,067</b>	157,092

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

**13. BANK BORROWINGS**

	<b>30.6.2012</b> <i>HK\$'000</i>	31.12.2011 <i>HK\$'000</i>
Bank borrowings:		
– Secured	<b>47,067</b>	–
– Unsecured	<b>10,833</b>	15,833
	<b>57,900</b>	15,833
Carrying amount of the bank borrowings repayable based on repayment schedules:		
– within one year	<b>13,432</b>	10,000
– more than one year, but not exceeding two years	<b>4,358</b>	5,833
– more than two years, but not exceeding five years	<b>11,150</b>	–
– more than five years	<b>28,960</b>	–
	<b>57,900</b>	15,833
Less: Carrying amount of bank borrowings that contain a repayment on demand clause (shown under current liabilities)	<b>(57,900)</b>	(15,833)
Amounts due after one year shown under non-current liabilities	–	–

All of the Group's bank borrowings are variable-rate borrowings and subject to cash flow interest rate risk. A bank borrowing of HK\$47,067,000 (31st December, 2011: Nil) is secured by the Group's leasehold land and buildings with carrying amount of HK\$98,424,000 (31st December, 2011: Nil) and carries interest at Hong Kong Prime Rate less 2.6%. An unsecured bank borrowing of HK\$10,833,000 (31st December, 2011: HK\$15,833,000) carries interest at Hong Kong Interbank Offered Rate plus certain basis points.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 14. CAPITAL COMMITMENTS

	<b>30.6.2012</b> <i>HK\$'000</i>	31.12.2011 <i>HK\$'000</i>
Capital expenditure contracted for but not provided in the condensed consolidated financial statements:		
– buildings under construction	<b>23,100</b>	16,087
– leasehold land and buildings	–	76,216
– leasehold improvements	<b>13,388</b>	3,571
– plant and machinery	<b>9,357</b>	17,132
– furniture, fixtures and office equipment	<b>2,915</b>	1,422
	<b>48,760</b>	114,428

### 15. CONTINGENT LIABILITIES

	<b>30.6.2012</b> <i>HK\$'000</i>	31.12.2011 <i>HK\$'000</i>
Corporate guarantee to a financial institution in respect of banking facilities granted to a trade debtor	<b>9,698</b>	9,709

The Directors consider that the fair value of this financial guarantee contract at its initial recognition and carrying amount at 31st December, 2011 and 30th June, 2012 are insignificant and of low applicable default risk. Accordingly, the Group has not recognised any liability in the condensed consolidated financial statements in relation to the abovementioned guarantee as its fair value is considered not significant.

## NOTES TO THE CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

For the six months ended 30th June, 2012

### 16. RELATED PARTY TRANSACTIONS

#### Compensation of key management personnel

The remuneration of Directors and other members of key management during the period was as follows:

	Six months ended	
	30.6.2012 HK\$'000	30.6.2011 HK\$'000
Short-term benefits	4,595	4,968
Post-employment benefits	185	177
	<b>4,780</b>	<b>5,145</b>

The remuneration of executive directors and key executives was determined by the Remuneration Committee having regard to the performance of individuals and market trends. The remuneration of independent non-executive directors was recommended by the board of Directors and approved by the shareholders of the Company at the annual general meeting.

## SUPPLEMENTARY INFORMATION

### **DIVIDEND**

The board of directors of the Company (the "Board") has resolved to declare an interim dividend of 4.0 HK cents per share for the six months ended 30th June, 2012 (2011: 6.5 HK cents per share). The interim dividend will be payable on or about 15th October, 2012 to shareholders whose names appear on the register of members of the Company on 5th October, 2012.

### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from 4th October, 2012 to 5th October, 2012, both days inclusive, during which period no transfer of shares will be effected. All properly completed transfer forms accompanied by the relevant share certificates must be lodged with the Company's Hong Kong branch share registrar, Tricor Secretaries Limited, at 26/F., Tesbury Centre, 28 Queen's Road East, Hong Kong for registration not later than 4:30 p.m. on 3rd October, 2012 in order to qualify for the interim dividend mentioned above.

### **MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS**

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers (the "Model Code") as set out in Appendix 10 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Stock Exchange") (the "Listing Rules") as its own code of conduct regarding securities transactions by the directors of the Company (the "Directors"). Having made specific enquiry of the Directors, all the Directors confirmed that they had complied with the required standards as set out in the Model Code throughout the six months ended 30th June, 2012.

### **PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SHARES**

Neither the Company nor any of its subsidiaries has purchased, sold or redeemed any of the Company's listed shares during the six months ended 30th June, 2012.

### **DIRECTORS' AND CHIEF EXECUTIVE'S INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES**

As at 30th June, 2012, the interests and short positions of the Directors and chief executive of the Company in the shares, underlying shares and debentures of the Company and any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")), as recorded in the register maintained by the Company pursuant to Section 352 of the SFO, or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code, were as follows:

## SUPPLEMENTARY INFORMATION

### Shares in the Company (Long Positions)

Name of Director	Number of issued ordinary shares held			Total	Approximate percentage of issued share capital of the Company
	Personal interests	Family interests	Other interests		
Ng Hoi Ying, Michael	2,856,000	3,000,000	151,000,000 <i>(Note a)</i>	156,856,000	40.89%
Ng Kim Ying	1,150,000	–	15,500,000 <i>(Note b)</i>	16,650,000	4.34%
Lee Wai Chung	2,750,000	–	–	2,750,000	0.72%

*Notes:*

- (a) These shares were held by Ratagan International Company Limited (“Ratagan”). The entire issued share capital of Ratagan was held by Maritime Overseas Assets Limited which was wholly-owned by HSBC International Trustee Limited (“HSBCITL”) as trustee of The Arts 2007 Trust, a discretionary trust, the beneficiaries of which included Mr. Ng Hoi Ying, Michael.
- (b) These shares were held by Universal Honour Developments Limited (“Universal Honour”). The entire issued share capital of Universal Honour was held by Rainbow City Investment Limited which was wholly-owned by HSBCITL as trustee for The Optical 2007 Trust, a discretionary trust, the beneficiaries of which included Mr. Ng Kim Ying.

Save as disclosed above, as at 30th June, 2012, none of the Directors and chief executive of the Company had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register required to be kept under Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.

### **SHARE OPTIONS**

At the annual general meeting of the Company held on 28th May, 2003, the Company’s share option scheme adopted on 24th October, 1996 was terminated and a new share option scheme (the “Share Option Scheme”) was adopted in order to comply with the amendments to Chapter 17 of the Listing Rules in relation to share option schemes. No share options have been granted, exercised, cancelled or lapsed under the Share Option Scheme since its adoption.

## SUPPLEMENTARY INFORMATION

## **INTERESTS AND SHORT POSITIONS OF SUBSTANTIAL SHAREHOLDERS**

Other than the interests disclosed under the heading “Directors’ and Chief Executive’s Interests and Short Positions in Shares, Underlying Shares and Debentures” above, as at 30th June, 2012, the register of substantial shareholders maintained by the Company pursuant to Section 336 of the SFO showed that the following shareholders had notified the Company of relevant interests and short positions in the issued share capital of the Company:

### **Shares in the Company (Long Positions)**

<b>Name of shareholder</b>	<b>Capacity</b>	<b>Number of issued ordinary shares held</b>	<b>Approximate percentage of issued share capital of the Company</b>
HSBC International Trustee Limited	Trustee	187,182,000 (Note a)	48.79%
Maritime Overseas Assets Limited	Held by controlled corporation	151,000,000 (Note a)	39.36%
Ratagan International Company Limited	Beneficial owner	151,000,000 (Note a)	39.36%
FMR LLC	Investment manager	38,365,000 (Note b)	10.00%
David Michael Webb	Beneficial owner	6,889,000	1.80%
	Held by controlled corporation	23,877,000 (Note c)	6.22%
Preferable Situation Assets Limited	Beneficial owner	23,877,000 (Note c)	6.22%

#### *Notes:*

- (a) HSBC International Trustee Limited (“HSBCITL”) was the trustee of both The Arts 2007 Trust and The Optical 2007 Trust. The Arts 2007 Trust was a discretionary trust and the beneficiaries of which included Mr. Ng Hoi Ying, Michael. Under The Arts 2007 Trust, 151,000,000 shares of the Company were held by Ratagan International Company Limited (“Ratagan”). The entire issued share capital of Ratagan was held by Maritime Overseas Assets Limited which was wholly-owned by HSBCITL. The Optical 2007 Trust was a discretionary trust and the beneficiaries of which included Mr. Ng Kim Ying. Under The Optical 2007 Trust, 15,500,000 shares of the Company were held by Universal Honour Developments Limited (“Universal Honour”). The entire issued share capital of Universal Honour was held by Rainbow City Investment Limited which was also wholly-owned by HSBCITL.
- (b) FMR LLC was deemed to be interested in 38,365,000 shares of the Company through its controlled corporations, Fidelity Management & Research Company which was interested in 33,970,640 shares of the Company, and Fidelity Management Trust Company and Pyramis Global Advisors LLC, which were interested in 4,394,360 shares of the Company.
- (c) These shares were directly held by Preferable Situation Assets Limited (“PSAL”). Mr. David Michael Webb was deemed to be interested in the 23,877,000 shares of the Company held by PSAL under Part XV of the SFO.

## SUPPLEMENTARY INFORMATION

### **CORPORATE GOVERNANCE**

The Stock Exchange made various amendments to the Code on Corporate Governance Practices (the "Old Code") contained in Appendix 14 to the Listing Rules and renamed it the Corporate Governance Code (the "CG Code"). The CG Code took effect on 1st April, 2012.

The Company had complied with all applicable code provisions set out in the Old Code during the period from 1st January, 2012 to 31st March, 2012 and the CG Code during the period from 1st April, 2012 to 30th June, 2012, except for deviation from code provision A.2.1 of both the Old Code and CG Code. Code provision A.2.1 of the Old Code and CG Code stipulates that the roles of chairman and chief executive officer should be separate and should not be performed by the same individual. Mr. Ng Hoi Ying, Michael ("Mr. Ng") is the founder and chairman of the Group. The Company does not at present have any officer with the title "chief executive officer" and Mr. Ng has been carrying out the duties of both the chairman and chief executive officer since the establishment of the Group and the Company. The Board intends to maintain this structure in the future as it believes that this structure ensures efficient and effective formulation and implementation of business strategies without compromising the balance of power and authority between the Board and management of the Company.

An Audit Committee has been established by the Company since 1998 to act in an advisory capacity and make recommendations to the Board. The Audit Committee currently comprises Mr. Wong Chi Wai (chairman of the Audit Committee), Mr. Chung Hil Lan Eric and Mr. Lam Yu Lung, all of whom are independent non-executive Directors. The duties of the Audit Committee include (but are not limited to) review of interim and annual reports of the Group as well as various auditing, financial reporting and internal control matters with the assistance of the management and/or external auditor of the Company. The Group's unaudited condensed consolidated financial statements for the six months ended 30th June, 2012 have been reviewed by the Audit Committee and the Company's auditor, Messrs. Deloitte Touche Tohmatsu.

A Remuneration Committee has been established by the Company since 2003 and currently comprises Mr. Chung Hil Lan Eric (chairman of the Remuneration Committee), Mr. Wong Chi Wai and Mr. Lam Yu Lung, all of whom are independent non-executive Directors. The major roles and functions of the Remuneration Committee include the determination of remuneration of executive Directors and review of the remuneration policy of the Group.

A Nomination Committee has been established by the Company since 2012 and currently comprises Mr. Lam Yu Lung (chairman of the Nomination Committee), Mr. Wong Chi Wai and Mr. Chung Hil Lan Eric, all of whom are independent non-executive Directors. The major roles and functions of the Nomination Committee include reviewing the structure, size and composition of the Board and making recommendations on any proposed changes to the Board.